



## Sales Account Executive

**Denton Plastics** is more than meets the eye. Since 1983, we have built a global reputation for providing high-quality and innovative products to ensure a greener tomorrow.

### How? We are glad you asked!

We distribute virgin and produce recycled resins designed to meet our buyer's needs.

### What does that mean?

The everyday items you recycle or are often told not to recycle, we make into sustainable materials that can be used to create new products the world over. Our custom solutions keep plastics out of the waste stream, reduce the strain on overflowing landfills and create high quality new products.

Are you interested in working for a company that is working to ensure a better tomorrow? We are seeking a **Sales Account Executive** who thrives in a fast-paced, team environment and has the ability to aggressively sell and promote Denton Plastics products.

As an Sales Account Executive, you will be responsible for increasing Denton's sales opportunities. You will establish relationships with our customers and suppliers and develop new business opportunities. This position will also be responsible for monitoring industry trends in order to identify emerging markets and develop plans to utilize those markets to expand revenue.

### **What we look for:**

- At least a bachelor's degree OR three to five years' related experience.
- Previous experience in the plastics industry is required.
- Must possess excellent verbal and written communications skills.
- Knowledge of IQMS system a plus.
- Have an ability to strongly promote sales growth and business opportunities for Denton Plastics.
- Must be detail-oriented and set high standards for accuracy.
- Ability to establish and expand relationships with decision makers within each customer organization.

We are seeking an individual who has a desire to grow in our organization. Opportunities for leadership, training and development are available for all employees who show they are capable. If you are looking for an opportunity for growth with competitive pay and employer paid medical benefits, this may be the place for you!

### **What we offer:**

- Employer paid health, dental and life insurance
- 401(k)
- PTO (paid time off) and paid Holiday's
- Car Allowance
- Bonus potential

**Interested? Apply now!**

Please email resumes to [jobs@denplas.com](mailto:jobs@denplas.com)



Denton Plastics is an EEO employer. For more information about us, please visit: [www.dentonplastics.com](http://www.dentonplastics.com)

We look forward to having you join our family committed to a sustainable future.